



## FUTURE INDUSTRIAL TECHNOLOGIES

PREVENTING TOMORROW'S INJURIES TODAY™



### Prevent Budget-Busting Work Injuries

Throughout my 30 years at FIT, helping customers to keep more of their money by preventing back and other sprain/strain injuries, it has been necessary to occasionally assess our business operations to keep us corrected and on track.

Despite intentions otherwise, things, big and small, can deviate without even being noticed. And unintentional operational changes, usually don't end up being for the better.

I recently re-established the goals and purposes of the company so that we are all going in the same direction and so that our customers can attain their goals (and beyond) as it relates to slashing workers' comp costs and lost workdays caused by musculoskeletal injuries.

The next corrective action was to envision an ideal operational scene for the company. In other words, in a perfect world, how do I want this company running, i.e., the quality and volume of the [Backsafe®](#) and [Sittingsafe®](#) injury prevention services we provide, employee satisfaction, etc.

I then honestly compared our existing operating scene as it exists today to this ideal operational scene. The quest was to narrow the gap between the ideal and the existing operation. This encompassed evaluating the good points and the negative points, so to bolster the successful points and eliminate the negative aspects, i.e., things that waste time, money, unnecessary procedures, non-productive team members, etc.

This is when I was reminded of the negative impacts of work related injuries. There is absolutely nothing good about a back or shoulder claim. They hinder production; consume management time; cost an average of \$40,000 per injury; and some injured workers need to then be replaced (not fun at any time, especially now). Moreover, that is nothing compared to the employees' experience of pain, threat to livelihood, and in some cases morale issues when one is prevented from being a productive member of society due to disability.

Any successful operation has to keep employees healthy and maintain good morale. After 30 years we have figured what no other company has ever been able to consistently do: affordably prevent the most expensive workers' comp claims—backs, shoulders, and other ergonomic injuries.

If you have a goal of keeping more of your profits, and reducing lost workdays, we got your "back" on this one! Please do not go another year of tolerating budget busting back claims.

Call me (1-800-775-2225) to discuss. It is a true win/win for management and employees.

Thank you!



**Dennis Downing**  
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*Prevent Tomorrow's Injuries Today™!*



See You At:  
**2024 NSC Safety Congress & Expo**

Sept. 13-19, 2024  
Orlando, FL

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[Future Industrial Technologies, Inc. \(FIT\)](#) offers workplace safety and ergonomics training programs. Backsafe® teaches employees how to perform their specific job tasks in a manner that is biomechanically correct. Sittingsafe® teaches office employees how to adapt their existing workstations so they are ergonomically correct. These injury prevention programs make your workplace safer and are proven to reduce injuries and worker compensation insurance costs.

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